










versus

TRADITIONAL SUBMETERING

	Nationwide Energy Partners (NEP)	Traditional Submetering
Main Business Focus	Electric Submetering & NOI	Water Submetering
Business Philosophy	Incremental Revenue Generation & Cost Recovery	Cost Recovery
Business Model	Shared Financial Model That Incentivizes Performance	Fixed Fee Model Means No Incentive To Perform
Infrastructure Footprint	Meters & Distribution Infrastructure (Transformers, Switch Gear, Primary Wiring, Secondary Wiring, Conduit)	Meters
Pays For The Meters	 NEP	Your Community
Capital Provided During New Construction	\$1,000-\$2,000/Unit	\$0/Unit
Per Unit Per Month Income to the Community	\$6 - \$10 / Month	No
Responsible for Residential Bad Debt	 NEP	Your Community
Submeters Electric, Water, Gas	 NEP	
Pays for Private Electric Distribution Infrastructure Maintenance	 NEP	Your Community
Pays for Meter Maintenance	 NEP	Your Community
100% Carbon-Free Energy at No Additional Cost	 NEP	No

See More Benefits →

LEARN MORE

nationwideenergypartners.com

CONNECT WITH US

sales@nationwideenergypartners.com

800.272.8337

**THE SMARTER WAY
TO SUBMETER**

since 1999



Nationwide Energy Partners vs. Traditional Submetering

	Nationwide Energy Partners (NEP)	Traditional Submetering
Meter Read Rate	99%	60 - 65%
Contract Renewal Rate	99%	70 - 75%
Manages, Processes, and Pays Host Utility Bills on the Community's Behalf	✓ NEP	No (Your Community is Responsible)
Provides a Combined Bill	✓ NEP	✓
Provides a Real-Time Resident Usage Portal	✓ NEP	No
Uses Utility Grade Meters (25-Year Life Expectancy)	✓ NEP	No
Use Two-Way Electric Smart Meters	✓ NEP	No
Offers a Variety of Meter Product Options (Mini, Socket, Etc.)	✓ NEP	No
Provides Active Demand Management Options	✓ NEP	No
Billing Fees	\$0/Month (Standard)	\$4 - \$8/Month
Actively Monitors and Adjusts Residential Rates in Real Time	✓ NEP	No
Guarantees Residential Rate Accuracy	✓ NEP	No



PARTNER WITH NEP TODAY

sales@nationwideenergypartners.com

800.272.8337

**THE SMARTER WAY
TO SUBMETER**

since 1999

