



versus

SELF SERVICE

Nationwide Energy Partners (NEP)

Self Service

Main Business Focus

Electric Service
(We do water as well)

Apartment Operation

Business Philosophy

Incremental Revenue Generation
& Cost Recovery

Cost Recovery,
Infrastructure Payback

Business Model

Shared Financial Model
that Incentivizes Performance

Capital Recovery alongside Rent

Pays For Electric Meters

✓ NEP

Your Community

Responsible for Residential Bad Debt

✓ NEP

Your Community

Pays for Private Electric Distribution Infrastructure Maintenance

✓ NEP

Your Community

Pays to Maintain the Meters

✓ NEP

Your Community

Meter Read Rate

99%

60-65%

Contract Renewal Rate

99%

N/A

Manages, Processes, and Pays Host Utility Bills

✓ NEP

Your Community

Provides a Real-Time Resident Usage Portal

✓ NEP

No

Uses Utility Grade Meters (25-Year Life Expectancy)

✓ NEP

No

See More Benefits

LEARN MORE

nationwideenergypartners.com

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Nationwide Energy Partners vs. Self Service

	Nationwide Energy Partners (NEP)	Self Service
Use Two-Way Electric Smart Meters	✓ NEP	No
Provides Active Demand Management Options	✓ NEP	No
Billing Fees	\$0/Month	Varies by Community
Actively Monitors and Adjusts Residential Rates in Real Time	✓ NEP	No
Guarantees Residential Rate Accuracy	✓ NEP	No
Provides/Performs Conduit, Excavation, Wire for Services	✓ NEP	Subs perform with markup
Provides/Installs Primary Wire, Transformers, Service Lateral Wire, Electric Meters	✓ NEP	Priced by Subs
Pays for Water Meters	✓ NEP	100% of Cost Carried by Community
100% Carbon-Free Energy at No Additional Cost	✓ NEP	No
Project Speed	Rapid	At Subs' Pace
Residual Revenue	✓ NEP	No



PARTNER WITH NEP TODAY

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